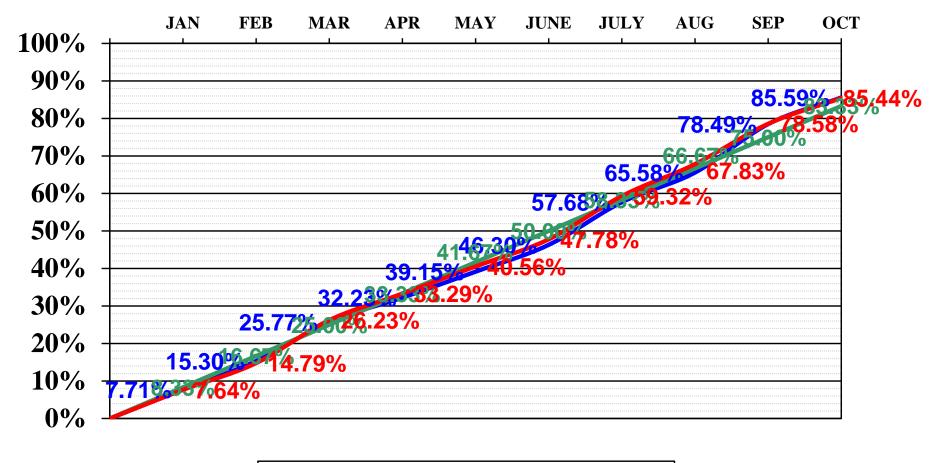
## CITY OF LITTLE ROCK



### October 2016 Financial Report

# GENERAL FUND REVENUES

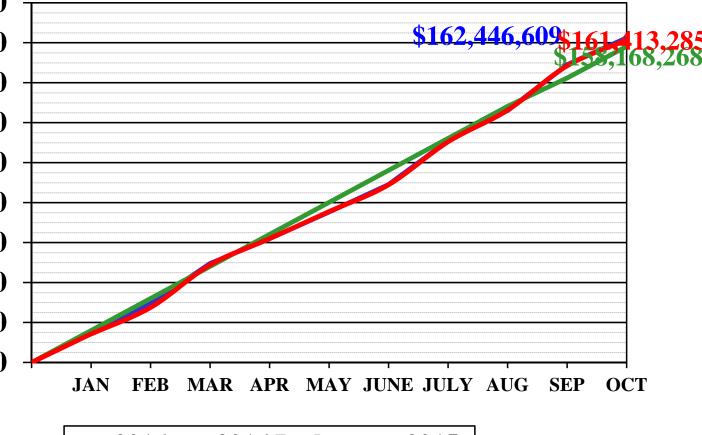
#### BUDGET % COLLECTED - 2016 AND 2015



**—2016 —2016 Budget —2015** 

## GENERAL FUND REVENUES 2016 AND 2015

\$180,000,000 \$160,000,000 \$140,000,000 \$120,000,000 \$100,000,000 \$80,000,000 \$60,000,000 \$40,000,000 \$20,000,000 \$20,000,000



**—2016 —2016 Budget —2015** 

## GENERAL FUND REVENUES COMPARED TO BUDGET

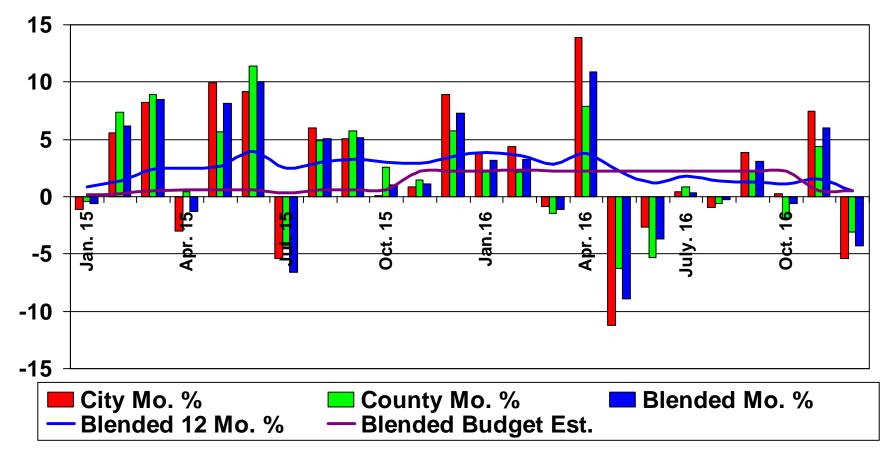
|                        |               |                 | Variance      |                 |
|------------------------|---------------|-----------------|---------------|-----------------|
|                        | YTD           | YTD             | Favorable     | Prior Year      |
|                        | Budget        | <u>Revenues</u> | (Unfavorable) | <b>Revenues</b> |
| REVENUES:              |               |                 |               |                 |
| General property taxes | \$23,448,814  | \$26,858,523    | \$3,409,709   | \$25,683,406    |
| Sales taxes            | 83,251,183    | 81,400,705      | (1,850,478)   | 81,050,422      |
| Licenses and permits   | 9,332,583     | 10,614,477      | 1,281,893     | 10,336,249      |
| Intergovernmental      | 7,187,727     | 8,625,272       | 1,437,545     | 7,871,832       |
| Charges for services   | 8,614,231     | 8,667,821       | 53,590        | 8,519,080       |
| Fines and fees         | 2,035,643     | 2,045,434       | 9,791         | 2,258,593       |
| Utility franchise fees | 23,196,064    | 23,083,260      | (112,804)     | 24,460,748      |
| Investment income      | 242,833       | 250,361         | 7,528         | 202,734         |
| Miscellaneous          | 859,190       | 900,757         | 41,567        | 1,030,221       |
| TOTAL REVENUES         | \$158,168,268 | \$162,446,609   | \$4,278,341   | \$161,413,285   |

Revenues are approximately \$4.3 million above the amended budget and approximately \$1.03 million higher than the same period a year ago. Many variances are associated with the timing of property tax collections, business license fees, and intergovernmental revenues. October revenues include an accrual for the November property tax receipts, business licenses are due annually at the first of the year, and intergovernmental revenues are received annually in July. Sales and use tax receipts are generally strongest in the fourth quarter of the year.

# GENERAL FUND REVENUES COMPARED TO PRIOR YEAR

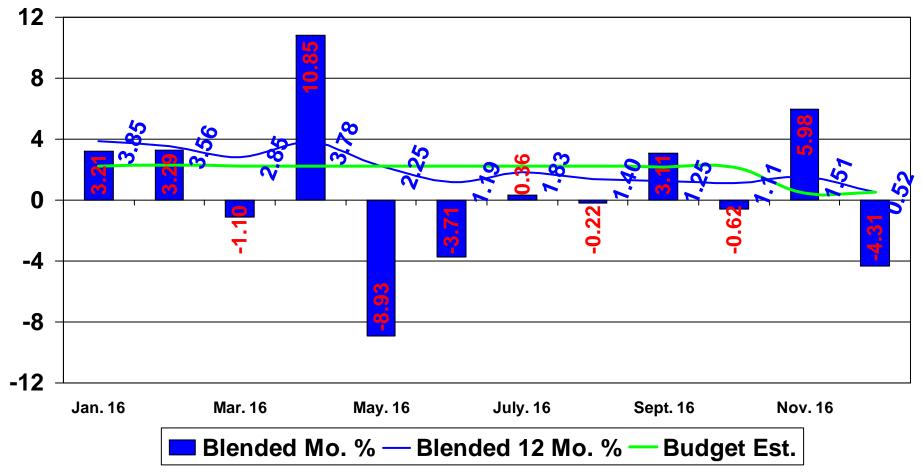
|                        |               |                 | Variance      |
|------------------------|---------------|-----------------|---------------|
|                        | YTD           | Prior Year      | Favorable     |
|                        | Revenues      | <b>Revenues</b> | (Unfavorable) |
| <b>REVENUES:</b>       |               |                 |               |
| General property taxes | \$26,858,523  | \$25,683,406    | \$1,175,117   |
| Sales taxes            | 81,400,705    | 81,050,422      | 350,283       |
| Licenses and permits   | 10,614,477    | 10,336,249      | 278,227       |
| Intergovernmental      | 8,625,272     | 7,871,832       | 753,440       |
| Charges for services   | 8,667,821     | 8,519,080       | 148,741       |
| Fines and fees         | 2,045,434     | 2,258,593       | (213,159)     |
| Utility franchise fees | 23,083,260    | 24,460,748      | (1,377,488)   |
| Investment income      | 250,361       | 202,734         | 47,627        |
| Miscellaneous          | 900,757       | 1,030,221       | (129,464)     |
| TOTAL REVENUES         | \$162,446,609 | \$161,413,285   | \$1,033,324   |

### CITY, COUNTY, AND BLENDED SALES TAX PERCENTAGE GROWTH (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



Note: Blended represents the total sales tax received by the City, including the City's share of the County sales tax, the City sales tax, and the State Turnback.

#### BLENDED SALES TAX PERCENTAGE GROWTH COLLECTED OVER THE LAST TWELVE MONTHS (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



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### SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

|    | Month        | Тах         | Amended    | Amended       | Variance    | Var. from | Inc (Dec)         |
|----|--------------|-------------|------------|---------------|-------------|-----------|-------------------|
|    | Collected    | Collections | Budget     | Budget Change | from Budget | Budget    | <b>Prior Year</b> |
|    |              |             |            |               |             |           |                   |
| 1  | Jan-16       | 7,960,821   | 7,886,219  | 2.24%         | 74,602      | 0.95%     | 3.21%             |
| 2  | Feb-16       | 10,236,185  | 10,137,922 | 2.30%         | 98,263      | 0.97%     | 3.29%             |
| 3  | Ten Mo. 2015 | 18,197,006  | 18,024,141 | 2.27%         | 172,865     | 0         | 3.25%             |
|    |              |             |            |               |             |           |                   |
| 4  | Mar-16       | 7,442,029   | 7,442,029  | -1.10%        | 0           | 0.00%     | -1.10%            |
| 5  | Apr-16       | 8,228,721   | 8,228,721  | 10.85%        | 0           | 0.00%     | 10.85%            |
| 6  | May-16       | 8,139,338   | 8,139,338  | -8.93%        | (0)         | 0.00%     | -8.93%            |
| 7  | Jun-16       | 7,716,030   | 7,716,030  | -3.71%        | (0)         | 0.00%     | -3.71%            |
| 8  | Jul-16       | 8,450,963   | 8,450,963  | 0.36%         | 0           | 0.00%     | 0.36%             |
| 9  | Aug-16       | 8,334,636   | 8,334,636  | -0.22%        | 0           | 0.00%     | -0.22%            |
| 10 | Sep-16       | 8,365,737   | 8,365,737  | 3.11%         | (0)         | 0.00%     | 3.11%             |
| 11 | Oct-16       | 8,122,571   | 8,122,571  | -0.62%        | (0)         | 0.00%     | -0.62%            |
| 12 | Nov-16       | 8,511,140   | 8,070,064  | 0.49%         | 441,076     | 5.47%     | 5.98%             |
| 13 | Dec-16       | 8,319,806   | 8,739,101  | 0.51%         | (419,295)   | -4.80%    | -4.31%            |
| 14 | 2016 YTD     | 81,630,972  | 81,609,190 | -0.09%        | 21,782      | 0.03%     | -0.07%            |
|    |              |             |            |               |             |           |                   |
| 15 | Last 12 Mos  | 99,827,978  | 99,633,331 | 0.33%         | 194,647     | 0.20%     | 0.52%             |
|    |              |             |            |               |             |           |                   |

## REVENUE PROVIDED BY NEW SALES TAX

|    |           |              | 20           | 2016 Tax Receipts |              |              | Prior Year Tax Receipts |              |           |
|----|-----------|--------------|--------------|-------------------|--------------|--------------|-------------------------|--------------|-----------|
| -  | Month     | For Sales in | 5/8 Cent     | 3/8 Cent          | New Tax      | 5/8 Cent     | 3/8 Cent                | New Tax      | %         |
| _  | Collected | the Month of | Operating    | Capital           | Proceeds     | Operating    | Capital                 | Proceeds     | Inc (Dec) |
| 1  | March     | January      | 2,306,847    | 1,384,108         | 3,690,956    | 2,325,922    | 1,400,705               | 3,726,626    | -0.96%    |
| 2  | April     | February     | 2,538,545    | 1,523,127         | 4,061,672    | 2,229,244    | 1,403,228               | 3,632,471    | 11.82%    |
| 3  | Мау       | March        | 2,482,492    | 1,489,495         | 3,971,987    | 2,796,523    | 1,683,825               | 4,480,347    | -11.35%   |
| 4  | June      | April        | 2,408,535    | 1,445,121         | 3,853,655    | 2,473,930    | 1,494,813               | 3,968,743    | -2.90%    |
| 5  | July      | May          | 2,491,718    | 1,495,031         | 3,986,748    | 2,481,247    | 1,495,217               | 3,976,464    | 0.26%     |
| 6  | August    | June         | 2,561,329    | 1,536,797         | 4,098,126    | 2,585,856    | 1,551,513               | 4,137,369    | -0.95%    |
| 7  | September | July         | 2,585,077    | 1,551,046         | 4,136,124    | 2,488,843    | 1,366,159               | 3,855,002    | 7.29%     |
| 8  | October   | August       | 2,517,968    | 1,510,781         | 4,028,750    | 2,511,969    | 1,507,181               | 4,019,150    | 0.24%     |
| 9  | November  | September    | 2,655,126    | 1,593,076         | 4,248,202    | 2,470,683    | 1,482,410               | 3,953,092    | 7.47%     |
| 10 | December  | October      | 2,587,555    | 1,552,533         | 4,140,088    | 2,735,824    | 1,641,495               | 4,377,319    | -5.42%    |
| 11 | YTD       | Total        | \$25,135,192 | \$15,081,115      | \$40,216,308 | \$25,100,040 | \$15,026,544            | \$40,126,584 | 0.22%     |

|    | Month       | For Sales in     | 5/8 Cent      | 3/8 Cent     | New Tax       | 5/8 Cent   | 3/8 Cent   | New Tax    | %         |
|----|-------------|------------------|---------------|--------------|---------------|------------|------------|------------|-----------|
|    | Collected   | the Month of     | Operating     | Capital      | Proceeds      | Operating  | Capital    | Proceeds   | Inc (Dec) |
| 12 | 2012        | 2 Total          | 28,992,457    | 17,449,867   | 46,442,324    | n/a        | n/a        | n/a        | n/a       |
| 13 | 2013        | 3 Total          | 29,220,016    | 17,573,702   | 46,793,718    | 28,992,457 | 17,449,867 | 46,442,324 | 0.76%     |
| 14 | 2014        | 4 Total          | 29,608,840    | 17,849,353   | 47,458,193    | 29,220,016 | 17,573,702 | 46,793,718 | 1.42%     |
| 15 | 201         | 5 Total          | 30,773,111    | 18,430,387   | 49,203,498    | 29,608,840 | 17,849,353 | 47,458,193 | 3.68%     |
| 16 | Grand Total | I - Life to Date | \$143,729,617 | \$86,384,424 | \$230,114,041 |            |            |            |           |

Prior-year revenue collected in September is net of a refund of sales tax to the airport of \$127,147 associated with tax on aviation fuel sales.

## **ELECTRIC FRANCHISE FEES**

|    |              | Year 2016     | Year 2015     | 2016           | 2015           | Usage       | Revenue       |
|----|--------------|---------------|---------------|----------------|----------------|-------------|---------------|
|    | <u>Month</u> | <u>KWH</u>    | <u>KWH</u>    | <u>Revenue</u> | <u>Revenue</u> | Incr (Decr) | Incr (Decr)   |
| 1  | January      | 259,258,098   | 270,242,843   | 1,041,800      | 1,013,795      | -4.06%      | 2.76%         |
| 2  | February     | 247,699,091   | 256,883,332   | 1,000,706      | 1,016,802      | -3.58%      | -1.58%        |
| 3  | March        | 232,597,141   | 272,368,638   | 939,021        | 1,075,319      | -14.60%     | -12.68%       |
| 4  | April        | 217,963,088   | 216,940,487   | 874,677        | 910,512        | 0.47%       | -3.94%        |
| 5  | May          | 223,509,849   | 233,063,706   | 904,713        | 969,913        | -4.10%      | -6.72%        |
| 6  | June         | 259,834,639   | 276,141,078   | 1,160,822      | 1,247,235      | -5.91%      | -6.93%        |
| 7  | July         | 353,096,870   | 343,283,868   | 1,561,048      | 1,603,395      | 2.86%       | -2.64%        |
| 8  | August       | 352,175,995   | 372,242,393   | 1,558,828      | 1,740,896      | -5.39%      | -10.46%       |
| 9  | September    | 322,655,502   | 321,673,075   | 1,419,864      | 1,501,272      | 0.31%       | -5.42%        |
| 10 | October      | 299,147,441   | 283,037,531   | 1,168,022      | 1,199,999      | 5.69%       | <u>-2.66%</u> |
| 11 | YTD          | 2,767,937,714 | 2,845,876,951 | \$11,629,500   | \$12,279,138   | -2.74%      | -5.29%        |

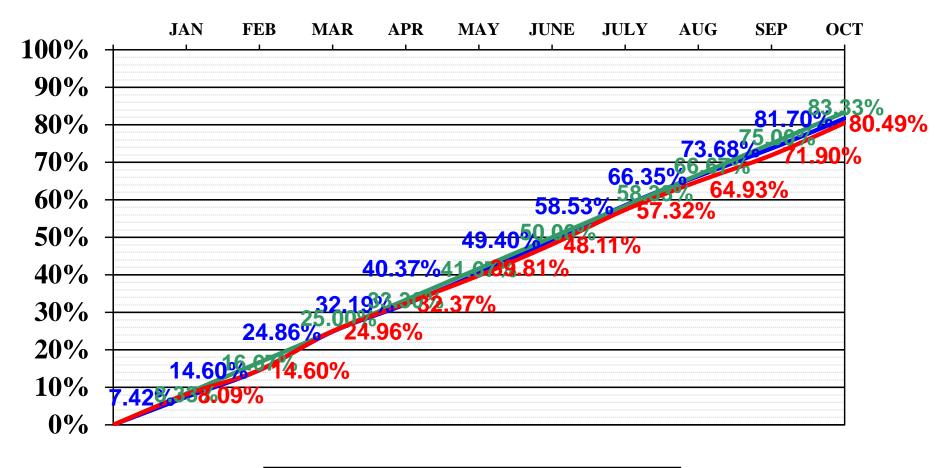
Through October, year-to-date revenues are approximately \$650,000 below the same period a year ago and slightly above the amended budget, which is approximately 5.6% lower than prior-year revenues.

## **GAS FRANCHISE FEES**

|    |              | Year 2016  | Year 2015  | 2016           | 2015           | Usage       | Revenue     |
|----|--------------|------------|------------|----------------|----------------|-------------|-------------|
|    | <u>Month</u> | <u>Mcf</u> | <u>Mcf</u> | <u>Revenue</u> | <u>Revenue</u> | Incr (Decr) | Incr (Decr) |
| 1  | January      | 745,039    | 983,060    | 455,268        | 682,206        | -24.21%     | -33.27%     |
| 2  | February     | 854,432    | 947,757    | 465,977        | 605,334        | -9.85%      | -23.02%     |
| 3  | March        | 626,901    | 990,129    | 320,871        | 625,128        | -36.68%     | -48.67%     |
| 4  | April        | 449,206    | 539,176    | 201,647        | 250,054        | -16.69%     | -19.36%     |
| 5  | May          | 328,727    | 369,377    | 113,541        | 135,391        | -11.01%     | -16.14%     |
| 6  | June         | 290,535    | 303,446    | 101,593        | 111,271        | -4.25%      | -8.70%      |
| 7  | July         | 249,687    | 279,481    | 83,116         | 96,019         | -10.66%     | -13.44%     |
| 8  | August       | 231,718    | 290,102    | 81,948         | 71,013         | -20.13%     | 15.40%      |
| 9  | September    | 235,574    | 286,401    | 87,054         | 91,681         | -17.75%     | -5.05%      |
| 10 | October      | 247,943    | 294,612    | 93,513         | 97,495         | -15.84%     | -4 08%      |
| 11 | YTD          | 4,259,762  | 5,283,541  | \$ 2,004,528   | \$ 2,765,593   | -19.38%     | -27.52%     |

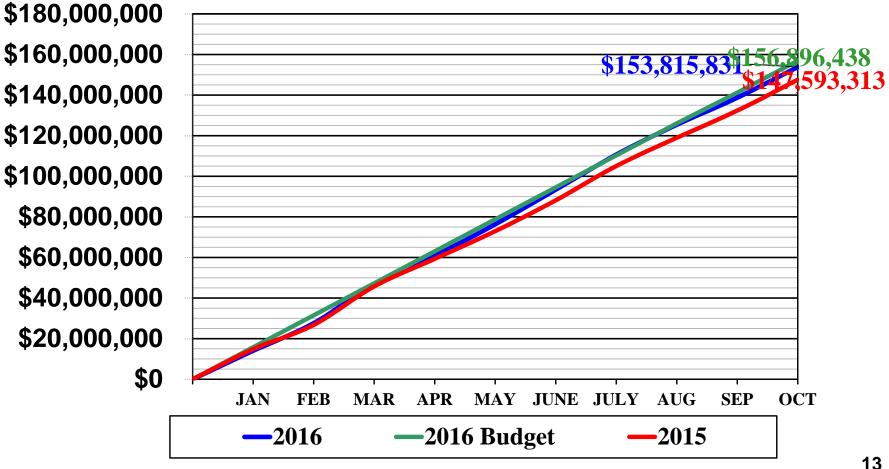
Through October, year-to-date revenues are approximately \$761,000 below the same period a year ago and in line with the amended budget.

## GENERAL FUND EXPENDITURES BUDGET % EXPENDED - 2016 AND 2015



**—2016 —2016 Budget —2015** 

## **GENERAL FUND EXPENDITURES** 2016 AND 2015



### GENERAL FUND EXPENDITURES COMPARED TO BUDGET

|    |                                  |               |                 | Variance      |
|----|----------------------------------|---------------|-----------------|---------------|
|    |                                  | YTD           | YTD             | Favorable     |
|    |                                  | Budget        | <b>Expenses</b> | (Unfavorable) |
|    | EXPENDITURES:                    |               |                 |               |
|    | GENERAL GOVERNMENT:              |               |                 |               |
| 1  | General Administration           | \$24,180,467  | \$22,603,146    | \$1,577,321   |
| 2  | Board of Directors               | 295,307       | 289,288         | 6,019         |
| 3  | Community Programs               | 445,599       | 475,109         | (29,510)      |
| 4  | City Attorney                    | 1,511,078     | 1,446,852       | 64,227        |
| 5  | District Court - (Criminal)      | 1,176,828     | 1,071,182       | 105,646       |
| 6  | District Court - (Environmental) | 522,663       | 492,589         | 30,074        |
| 7  | District Court - (Traffic)       | 1,118,434     | 1,100,540       | 17,894        |
| 8  | Finance                          | 2,821,967     | 2,799,649       | 22,318        |
| 9  | Human Resources                  | 1,439,980     | 1,390,668       | 49,312        |
| 10 | Information Technology           | 3,908,267     | 3,235,611       | 672,656       |
| 11 | Planning and Development         | 1,999,109     | 1,920,632       | 78,478        |
| 12 | TOTAL GENERAL GOVERNMENT         | 39,419,698    | 36,825,264      | 2,594,434     |
| 13 | PUBLIC WORKS                     | 898,958       | 774,982         | 123,976       |
| 14 | PARKS & RECREATION               | 8,103,895     | 7,923,030       | 180,865       |
| 15 | RIVERMARKET                      | 978,954       | 981,514         | (2,560)       |
| 16 | GOLF                             | 1,957,613     | 2,135,503       | (177,889)     |
| 17 | JIM DAILY FITNESS & AQUATICS     | 747,068       | 722,669         | 24,399        |
| 18 | ZOO                              | 5,492,855     | 5,702,840       | (209,985)     |
| 19 | FIRE                             | 39,229,213    | 40,586,122      | (1,356,909)   |
| 20 | POLICE                           | 56,117,669    | 53,912,356      | 2,205,313     |
| 21 | HOUSING & NEIGHBORHOOD           | 4,400,593     | 4,251,551       | 149,042       |
|    | SAVINGS FROM AUTHORIZED BUT      |               |                 |               |
| 22 | UNFILLED POSITIONS               | (450,079)     | 0               | (450,079)     |
| 23 | TOTAL EXPENDITURES               | \$156,896,438 | \$153,815,831   | \$3,080,607   |

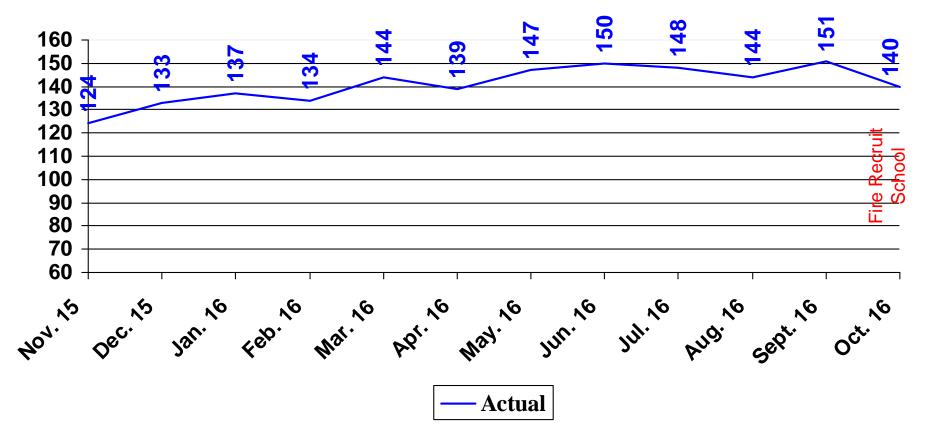
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## GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

- Savings from Authorized but Unfilled Positions
  - \$7,250,000
    2016 amended budget requirement
  - \$6,709,908 through October 21, 2016
  - 140 budgeted positions unfilled in the General Fund

- Vacation/Sick Payouts
  - \$1,215,369 YTD
  - \$1,350,0002016 amended budget

## GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS



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