

## MEMORANDUM

**TO: HONORABLE MAYOR FRANK SCOTT, JR. AND BOARD OF DIRECTORS**

**CC: DELPHONE HUBBARD, CITY MANAGER**

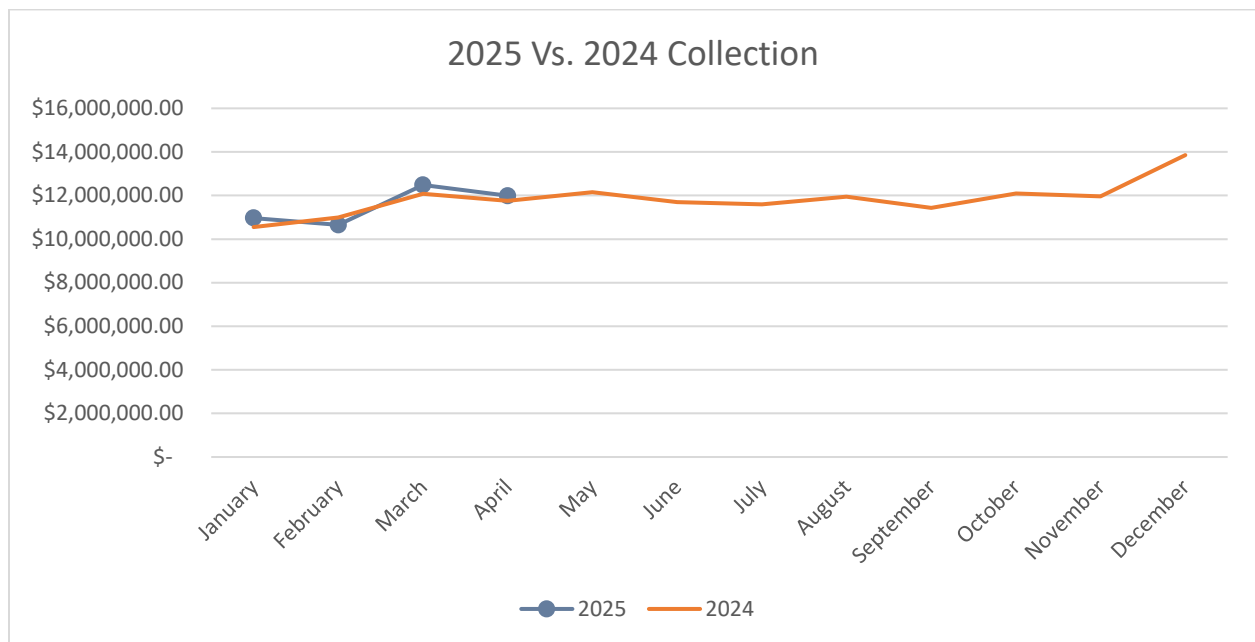
**FROM: NICHOLAS SARPY, CHIEF FINANCIAL OFFICER** *NBS*

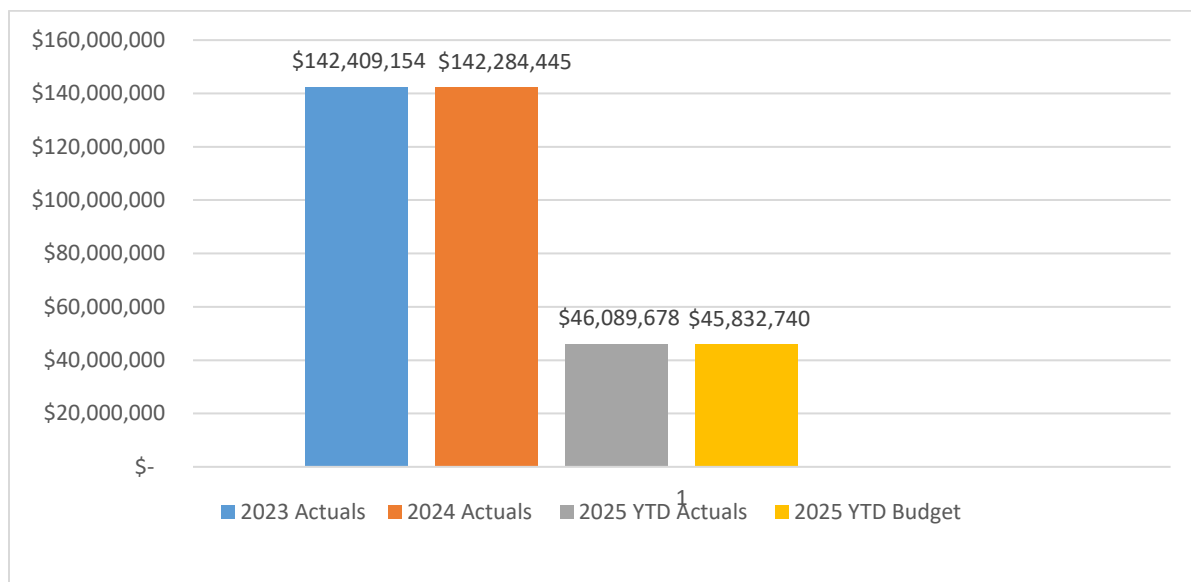
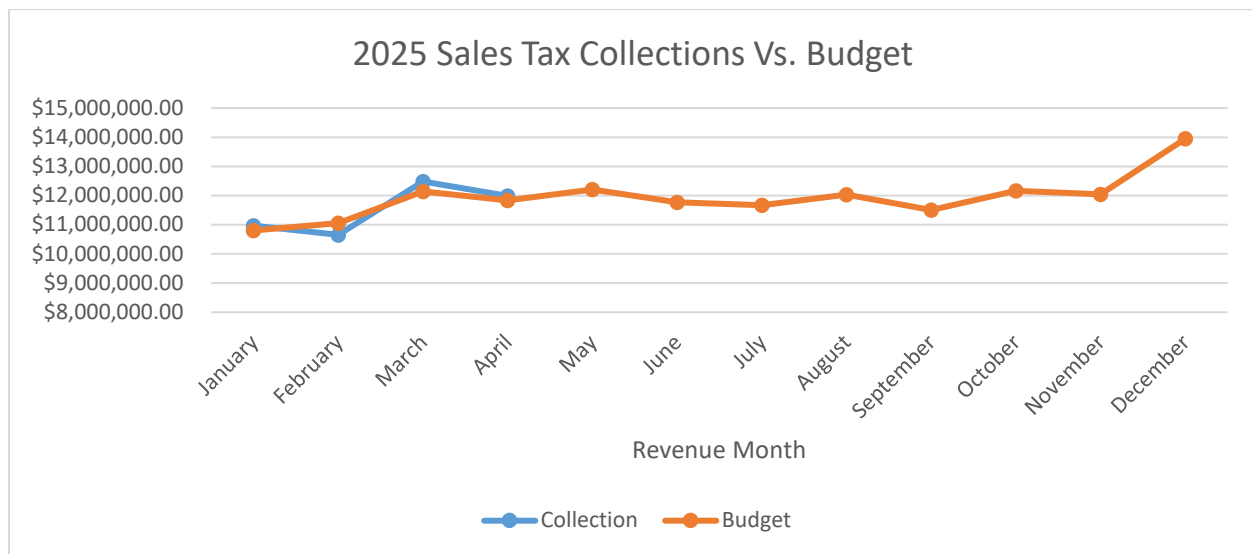
**DATE: JUNE 25, 2025**

**SUBJECT: SALES AND USE TAX COLLECTIONS UPDATE**

Sales and use tax collections for June 2025 have been tabulated. The June 2025 collections are for sales that occurred in the month of April 2025. The chart below compares the current tax totals to the 2025 budget and to collections made in the same periods one year ago.

<b>Receipt (Revenue) Month</b>	<b>Sales &amp; Use Tax Current Collections</b>	<b>Adopted Budget</b>	<b>Variance from Budget</b>	<b>Sales &amp; Use Tax Same Month One Year Ago</b>	<b>Variance from Prior Year</b>
March (Jan) 2025	\$10,966,703	\$10,803,413	\$163,290	\$10,754,282	\$212,421
April (Feb) 2025	10,653,619	11,050,974	(397,355)	10,978,786	(325,166)
May (Mar) 2025	12,482,475	12,141,645	340,830	12,060,337	422,138
June (Apr) 2025	<u>11,986,881</u>	<u>11,836,708</u>	<u>150,173</u>	<u>11,759,621</u>	<u>227,260</u>
<b>YTD 2025</b>	<b><u>\$46,089,678</u></b>	<b><u>\$45,832,740</u></b>	<b><u>\$256,938</u></b>	<b><u>\$45,553,026</u></b>	<b><u>\$536,653</u></b>





June 2025 sales and use tax collections of April 2025 revenues are 1.93% or \$227,260 higher than the same month one year ago, and 1.27% or \$150,173 above the budget. The components of the net favorable budget variance for the month were attributed to the City's share of the County 1% tax which had a favorable variance of 1.90%, the City's 1 1/8-cent operating tax which had a favorable variance of 0.79%, and the State Turnback allocation which had a favorable variance of 1.20%. Year-to-date sales tax revenues are 1.18% higher than the same period a year ago and 0.56% above budget.

Sales and use tax collections for the twelve (12) months ending June 2025 and June 2024 were \$142,821,097 compared to \$142,758,706, respectively. The FY25 Budget estimated total sales and use collections at \$143,172,400 or \$351,303 more than the amount collected in the most recent twelve (12) months.

In January 2025, the City received \$201,957 in State Turnback funds from the surplus of the Property Tax Relief Fund.

If additional information is needed, please advise.