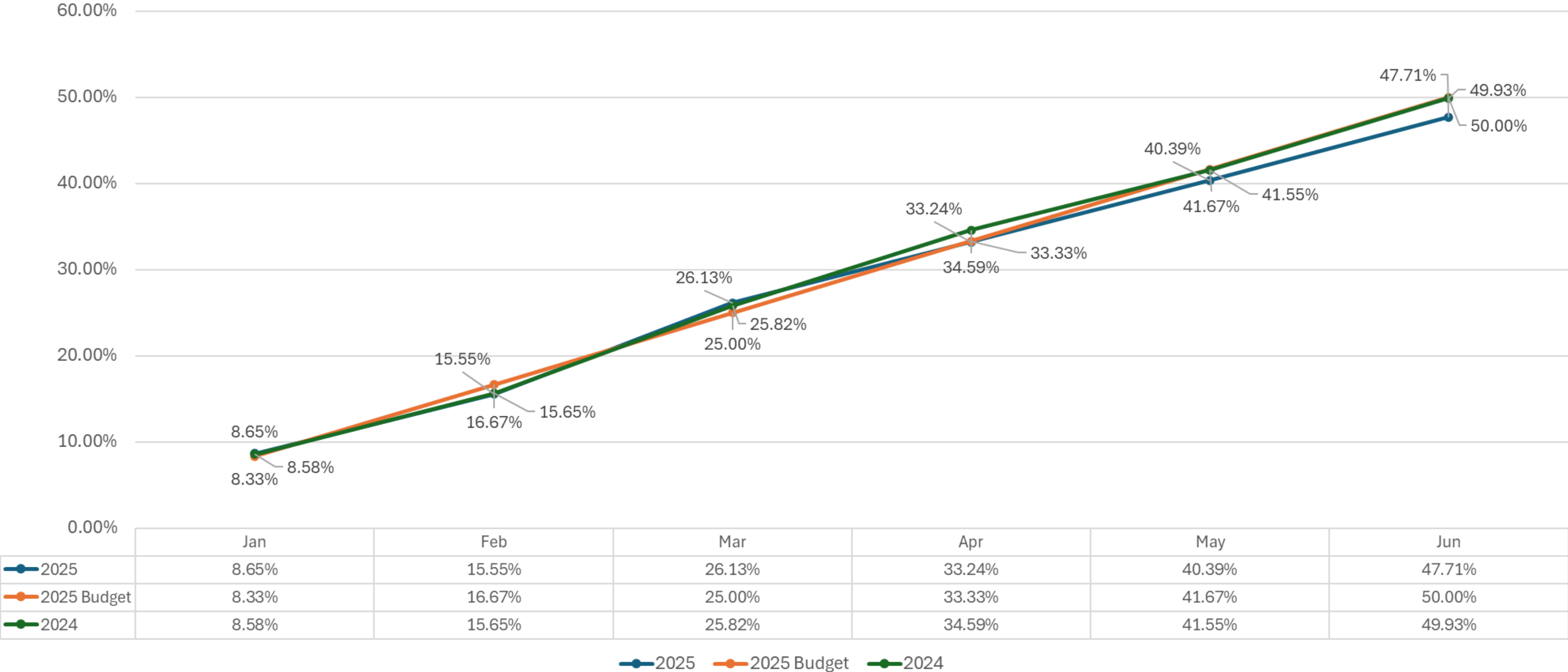




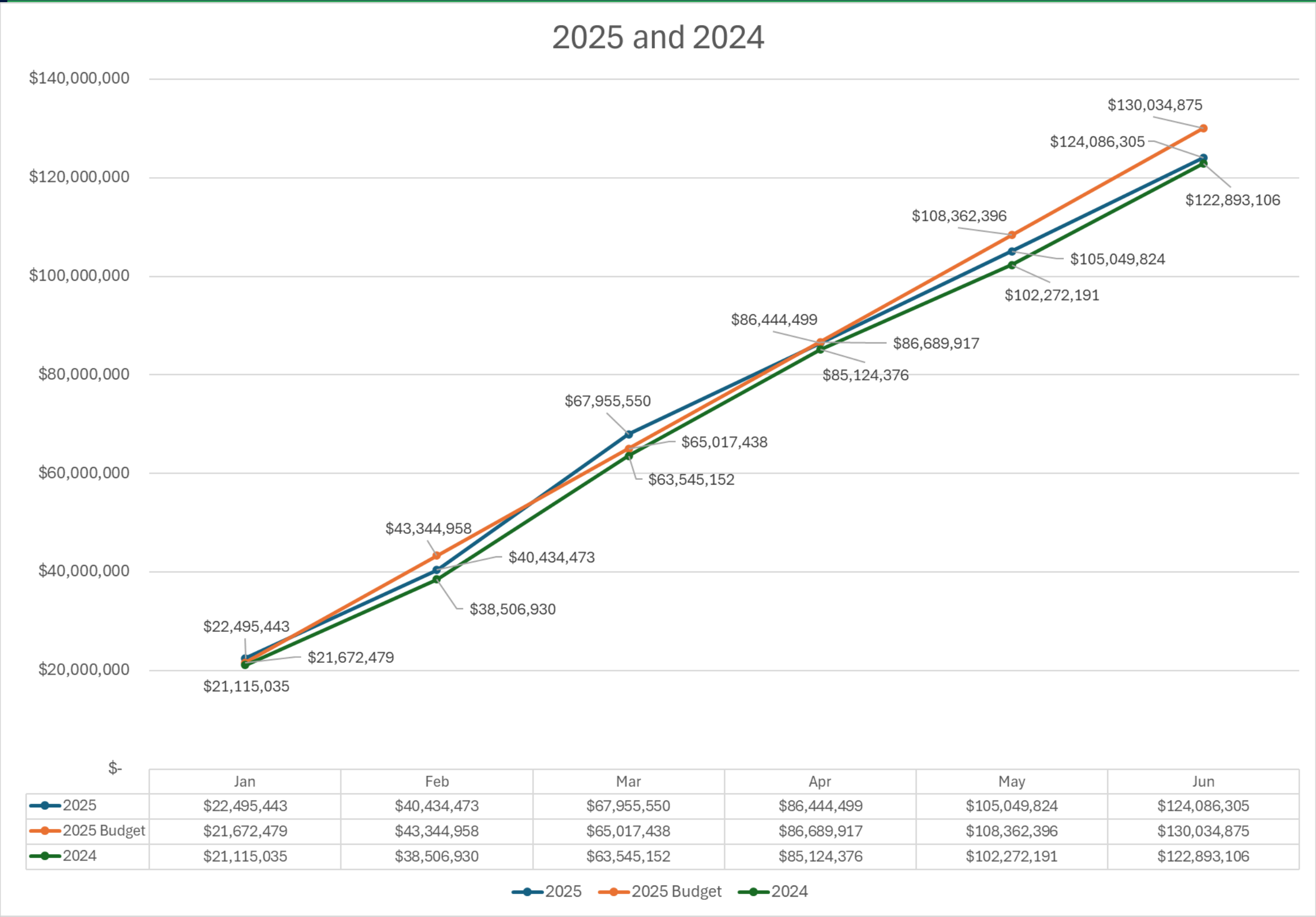
2025 SECOND QUARTER FINANCIAL REPORT

General Fund Operating Revenues

BUDGET % COLLECTED - 2025 AND 2024



General Fund Operating Revenues



General Fund Operating Revenues

COMPARED TO AMENDED BUDGET

	YTD		Variance	
	Amended	YTD	Favorable	Prior Year
	<u>Budget</u>	<u>Revenues</u>	<u>(Unfavorable)</u>	<u>Revenues</u>
REVENUES:				
1 General property taxes	\$ 19,874,000	\$ 17,007,449	\$ (2,866,551)	\$ 16,630,413
2 Sales taxes	71,586,200	70,467,873	(1,118,327)	69,403,994
3 Licenses and permits	7,097,950	10,649,185	3,551,235	10,741,270
4 Intergovernmental	6,136,050	0	(6,136,050)	0
5 Charges for services	6,084,850	6,680,808	595,958	6,389,843
6 Fines and fees	951,250	1,106,125	154,875	635,837
7 Utility franchise fees	17,656,975	16,182,201	(1,474,774)	15,725,597
8 Investment income	87,000	1,469,675	1,382,675	2,922,703
9 Miscellaneous	560,600	522,989	(37,611)	443,449
10 TOTAL REVENUES	\$ 130,034,875	\$ 124,086,305	\$ (5,948,570)	\$ 122,893,106

- Revenues at the end of the 2nd quarter are approximately \$5.9 million or 4.6% below the amended budget, and approximately \$1.2 million or 1.0% above 2024 revenues.

General Fund Operating Revenues

COMPARED TO ADOPTED BUDGET

	YTD		Variance	
	Adopted	YTD	Favorable	Prior Year
	<u>Budget</u>	<u>Revenues</u>	<u>(Unfavorable)</u>	<u>Revenues</u>
REVENUES:				
1 General property taxes	\$ 19,874,000	\$ 17,007,449	\$ (2,866,551)	\$ 16,630,413
2 Sales taxes	71,586,200	70,467,873	(1,118,327)	69,403,994
3 Licenses and permits	7,097,950	10,649,185	3,551,235	10,741,270
4 Intergovernmental	6,136,050	0	(6,136,050)	0
5 Charges for services	6,084,850	6,680,808	595,958	6,389,843
6 Fines and fees	951,250	1,106,125	154,875	635,837
7 Utility franchise fees	17,656,975	16,182,201	(1,474,774)	15,725,597
8 Investment income	87,000	1,469,675	1,382,675	2,922,703
9 Miscellaneous	560,600	522,989	(37,611)	443,449
10 TOTAL REVENUES	\$ 130,034,874	\$ 124,086,305	\$ (5,948,569)	\$ 122,893,106

- Revenues at the end of the 2nd quarter are approximately \$5.9 million or 4.6% below the amended budget, and approximately \$1.2 million or 1.0% above 2024 revenues. The unfavorable variance is primarily due to the timing of intergovernmental revenues which are received in July from the State of Arkansas related to the Pension Turnback funds.

General Fund Operating Revenues

COMPARED TO PRIOR YEAR

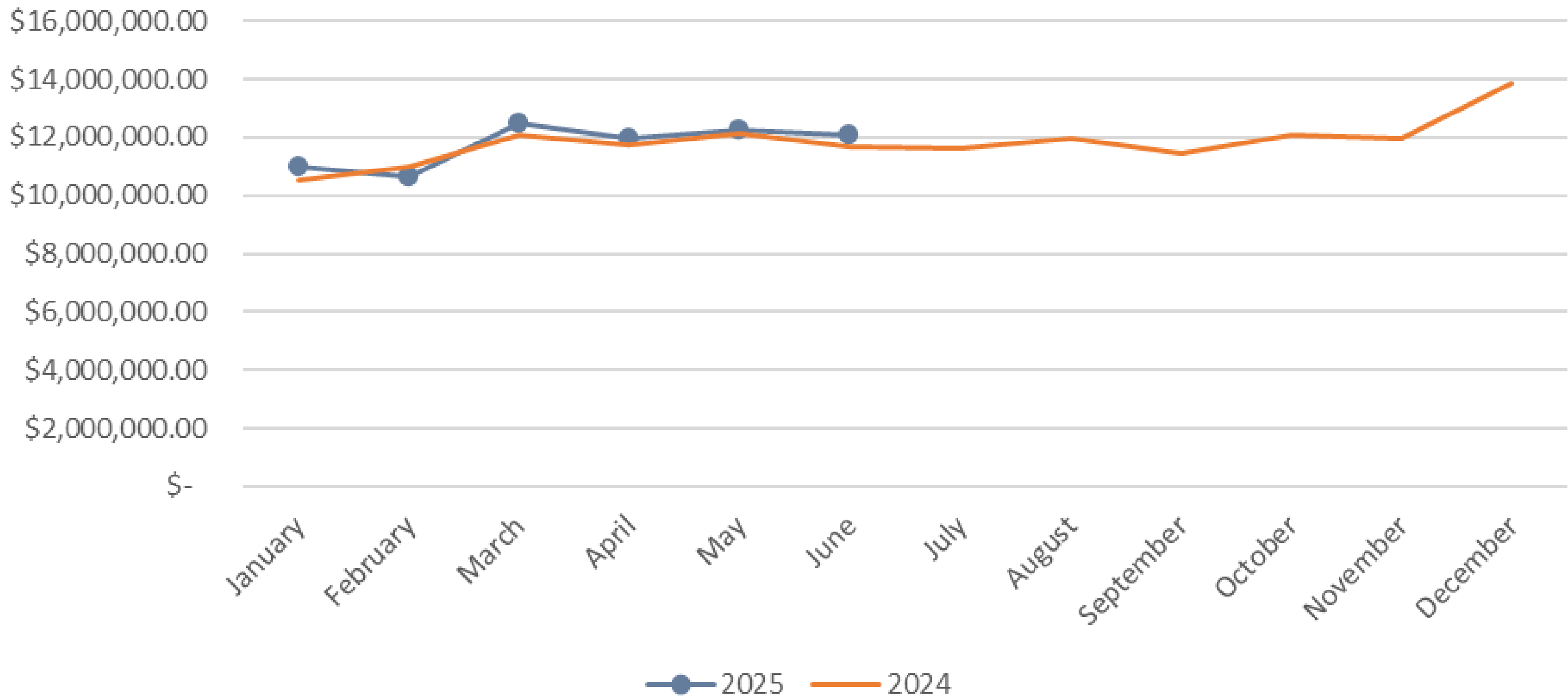
				Variance
		YTD	Prior Year	Favorable
		<u>Revenues</u>	<u>Revenues</u>	<u>(Unfavorable)</u>
REVENUES:				
1	General property taxes	\$ 17,007,449	\$ 16,630,413	\$ 377,036
2	Sales taxes	70,467,873	69,403,994	1,063,879
3	Licenses and permits	10,649,185	10,741,270	(92,085)
4	Intergovernmental	0	0	0
5	Charges for services	6,680,808	6,389,843	290,965
6	Fines and fees	1,106,125	635,837	470,288
7	Utility franchise fees	16,182,201	15,725,597	456,604
8	Investment income	1,469,675	2,922,703	(1,453,028)
9	Miscellaneous	522,989	443,449	79,540
10	TOTAL REVENUES	\$ 124,086,305	\$ 122,893,106	\$ 1,193,199

- As noted previously, revenues through the 2nd quarter exceeded 2024 revenues by approximately \$1.2 million. Sales taxes will be discussed in detail in a moment. The increase in general property taxes is a result of increased property values.

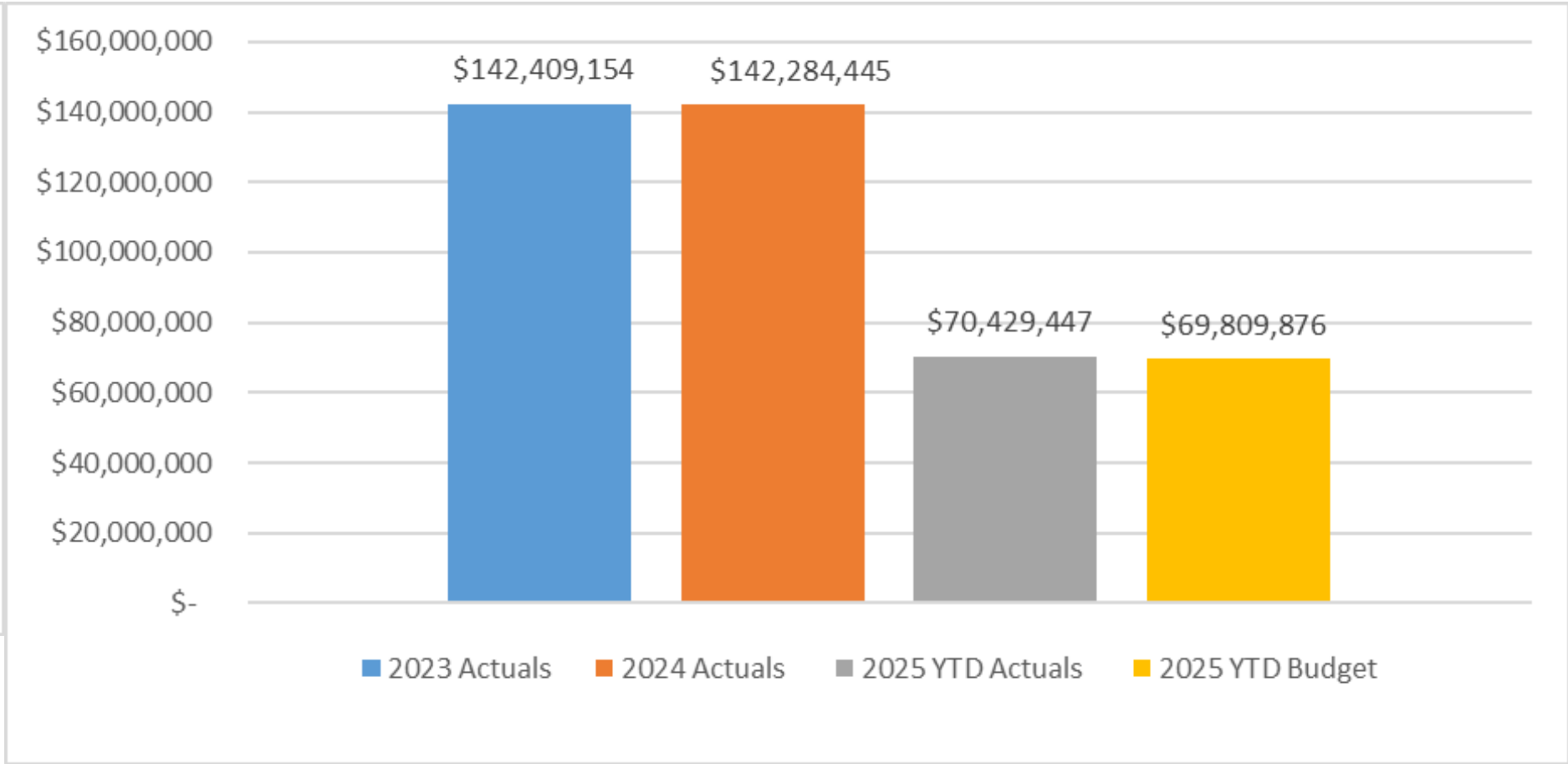
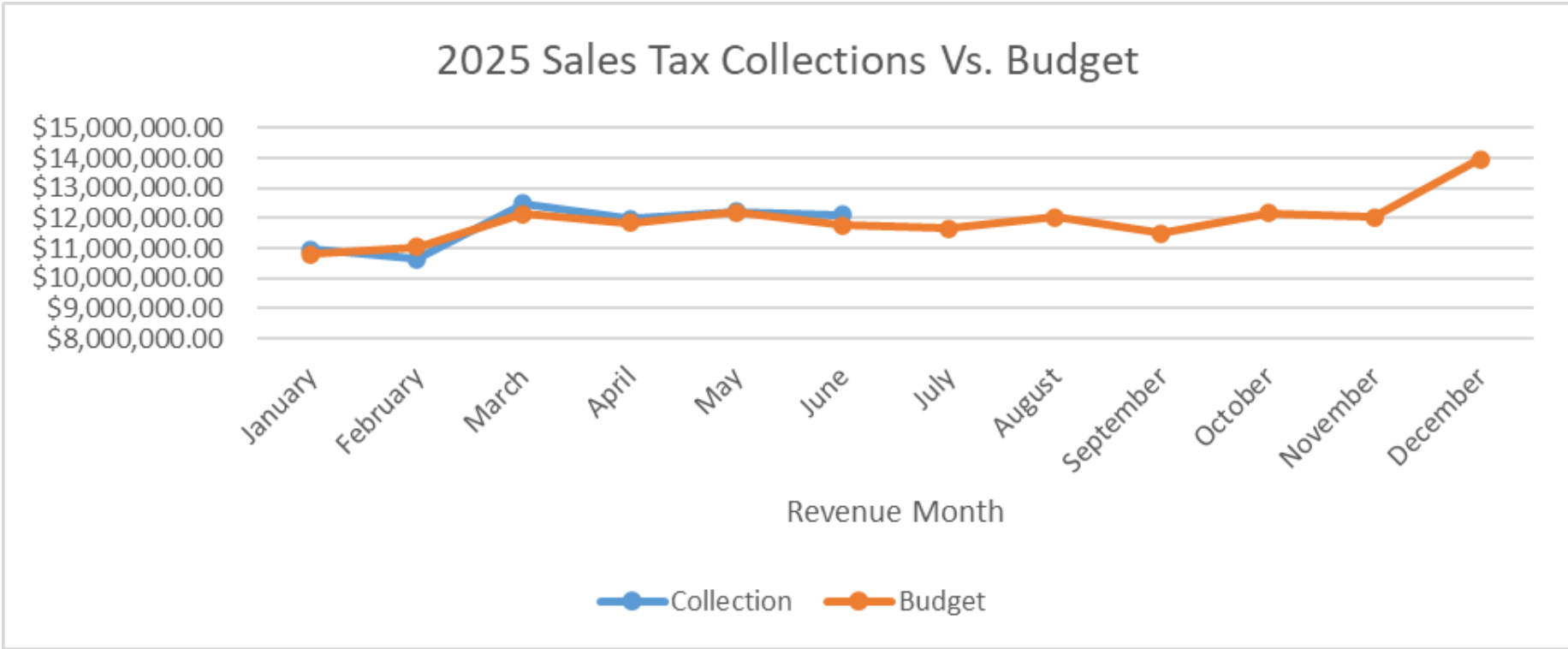
Sales Tax



2025 Vs. 2024 Collection



Sales Tax



Sales Tax



Receipt (Revenue) Month	Sales & Use Tax Current Collections	Adopted Budget	Variance from Budget	Sales & Use Tax Same Month One Year Ago	Variance from Prior Year
March (Jan) 2025	\$ 10,966,703	\$ 10,803,413	\$ 163,290	\$ 10,754,282	\$ 212,421
April (Feb) 2025	10,653,619	11,050,974	(397,355)	10,978,786	(325,167)
May (Mar) 2025	12,482,475	12,141,645	340,830	12,060,337	422,138
June (Apr) 2025	11,986,881	11,836,708	150,173	11,759,621	227,260
July (May) 2025	12,230,553	12,203,150	27,403	12,157,424	73,129
August (June) 2025	12,109,216	11,773,986	335,230	11,693,544	415,672
YTD 2025	\$ 70,429,447	\$ 69,809,876	\$ 619,571	\$ 69,403,994	\$ 1,025,453

Year to date through six months the County 1 cent tax is up 0.82%, but the City's 1.125% tax is up 2.24%. This is due to other jurisdictions within the County seeing a year over year decline in sales tax revenue.

City – 1.125% Tax



TOP TEN NAICS TAX CATEGORIES

2025 Highest Sales Tax by NAICS					
NAICS CODE	NACIS Category Name	YTD 2025	YTD 2024	Difference	Change
4529	Other General Merchandise Stores	\$ 2,984,933.86	\$ 3,036,536.37	\$ (51,602.51)	-1.7%
4451	Grocery Stores	\$ 2,660,584.81	\$ 2,606,712.84	\$ 53,871.97	2.1%
4441	Building Material and Supplies Dealers	\$ 1,905,098.09	\$ 1,956,863.87	\$ (51,765.78)	-2.6%
4541	Electronic Shopping and Mail-Order Houses	\$ 1,861,826.21	\$ 1,809,685.10	\$ 52,141.11	2.9%
7225	Food Services and Drinking Places; Unknown Subclassification	\$ 1,852,859.64	\$ 1,882,758.96	\$ (29,899.32)	-1.6%
7221	Full-Service Restaurants	\$ 1,684,890.37	\$ 1,594,460.56	\$ 90,429.81	5.7%
4431	Electronics and Appliance Stores	\$ 1,337,603.05	\$ 1,223,043.77	\$ 114,559.28	9.4%
5321	Automotive Equipment Rental and Leasing	\$ 1,019,592.08	\$ 1,051,956.56	\$ (32,364.48)	-3.1%
7211	Traveler Accommodation	\$ 944,726.87	\$ 928,298.49	\$ 16,428.38	1.8%
4481	Clothing Stores	\$ 921,665.09	\$ 992,126.73	\$ (70,461.64)	-7.1%
	Subtotal - Top 10 Highest Sales Tax NAICS Categories	\$ 17,173,780.07	\$ 17,082,443.25	\$ 91,336.82	0.5%

This slide shows the NAICS Categories that generated the most local sales tax revenue through June 30, 2025. The net revenue increase in the top 10 categories was 0.5%, while the overall sales tax increased 2.24% compared to last year.

City – 1.125% Tax



TOP TEN NAICS CATEGORY INCREASES BY AMOUNT

2025 Top Positive Sales Tax Differences					
NAICS CODE	NAICS Category Name	YTD 2025	YTD 2024	Difference	Change
3279	Other Nonmetallic Mineral Product Manufacturing	\$ 107,260.65	\$ (208,004.30)	\$ 315,264.95	-151.6%
5415	Computer Systems Design and Related Services	\$ 285,231.95	\$ 125,400.53	\$ 159,831.42	127.5%
5322	Consumer Goods Rental	\$ 545,527.75	\$ 409,088.46	\$ 136,439.29	33.4%
9300	NAICS with Less Than 3 Businesses	\$ (250,039.78)	\$ (379,271.53)	\$ 129,231.75	-34.1%
2212	Natural Gas Distribution	\$ 665,505.92	\$ 542,614.64	\$ 122,891.28	22.6%
4431	Electronics and Appliance Stores	\$ 1,337,603.05	\$ 1,223,043.77	\$ 114,559.28	9.4%
4216	Electrical Goods Wholesalers	\$ 547,507.58	\$ 445,188.96	\$ 102,318.62	23.0%
7221	Full-Service Restaurants	\$ 1,684,890.37	\$ 1,594,460.56	\$ 90,429.81	5.7%
4523	General Merchandise Stores; including Warehouse Clubs and Supercenters	\$ 766,844.72	\$ 701,727.55	\$ 65,117.17	9.3%
4451	Grocery Stores	\$ 2,660,584.81	\$ 2,606,712.84	\$ 53,871.97	2.1%
	Subtotal - Top 10 Positive Sales Tax NAICS Categories	\$ 8,350,917.02	\$ 7,060,961.48	\$ 1,289,955.54	18.3%

- The largest increase by amount is from **Other Nonmetallic Mineral Product Manufacturing** which has increased by **\$315,265** compared to 2024.
- The largest percentage increase in 2025 compared to 2024 is in **Other Nonmetallic Mineral Product Manufacturing** which saw an increase of 151.6% compared to last year from \$(208,004) to \$107,261 in 2025.

City – 1.125% Tax



TOP TEN NAICS CATEGORY DECREASES BY AMOUNT

2025 Top Negative Sales Tax Differences					
NAICS CODE	NACIS Category Name	YTD 2025	YTD 2024	Difference	Change
5324	Commercial and Industrial Machinery and Equipment Rental and Leasing	\$ 438,930.43	\$ 603,083.24	\$ (164,152.81)	-27.2%
2211	Electric Power Generation; Transmission and Distribution	\$ 840,182.62	\$ 977,259.94	\$ (137,077.32)	-14.0%
4213	Lumber and Other Construction Materials Wholesalers	\$ 94,635.26	\$ 166,910.67	\$ (72,275.41)	-43.3%
4481	Clothing Stores	\$ 921,665.09	\$ 992,126.73	\$ (70,461.64)	-7.1%
4512	Book; Periodical; and Music Stores	\$ 47,036.98	\$ 103,390.62	\$ (56,353.64)	-54.5%
4413	Automotive Parts; Accessories; and Tire Stores	\$ 471,660.95	\$ 525,689.85	\$ (54,028.90)	-10.3%
5172	Wireless Telecommunications Carriers (except Satellite)	\$ 165,590.46	\$ 219,130.82	\$ (53,540.36)	-24.4%
4441	Building Material and Supplies Dealers	\$ 1,905,098.09	\$ 1,956,863.87	\$ (51,765.78)	-2.6%
4529	Other General Merchandise Stores	\$ 2,984,933.86	\$ 3,036,536.37	\$ (51,602.51)	-1.7%
5616	Investigation and Security Services	\$ 276,504.02	\$ 327,770.43	\$ (51,266.41)	-15.6%
	Subtotal - Top 10 Negative Sales Tax NAICS Categories	\$ 8,146,237.76	\$ 8,908,762.54	\$ (762,524.78)	-8.6%

- The NAICS categories with the largest increases by amount are partially offset the NAICS Categories with the largest decreases by amount, with a net increase of \$527,431.
- **Food Services and Drinking Places** declined **\$29,899** through the end of the 2nd quarter.
- The decline in **Food Services and Drinking Places** of **\$29,899** was more than offset by the increase in **Full-Service Restaurants** of **\$90,430** on the previous slide for a net positive increase of \$60,530. This confirms the national trend that consumers are sit down at **Full-Service Restaurants** for a variety of potential reasons (value, experience, etc.) as opposed to going to **Food Services and Drinking Places** (fast food, fast casual, etc.).

Electric Franchise fees



		<u>2025 KWH</u>	<u>2024 KWH</u>	<u>2025 Revenue</u>	<u>2024 Revenue</u>	<u>Usage Chng</u>	<u>Rev Chng</u>
	<u>Month</u>	<u>KWH</u>	<u>KWH</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Incr (Decr)</u>	<u>Incr (Decr)</u>
	January	276,904,441	273,110,472	1,307,363	1,421,572	1.39%	-8.03%
	February	262,335,796	254,282,568	1,247,905	1,335,402	3.17%	-6.55%
	March	234,276,692	221,561,933	1,161,979	1,164,996	5.74%	-0.26%
	April	219,093,245	210,570,470	1,090,383	997,394	4.05%	9.32%
	May	239,638,588	226,554,367	1,192,184	1,083,648	5.78%	10.02%
	June	284,331,636	293,029,031	1,535,948	1,499,534	-2.97%	2.43%
		1,516,580,398	1,479,108,841	7,535,763	7,502,547	2.53%	0.44%

The 2025 budget is \$17,478,000, an increase of 7.9% from the prior year actual results of \$16,190,906, based on information received from Entergy Arkansas. Usage increased by 2.53% and revenues decreased 0.44% through the second quarter. Revenues have not kept pace with usage increases due to lower fuel costs in 2025 compared to 2024 per discussions with Entergy Arkansas.

Gas Franchise fees

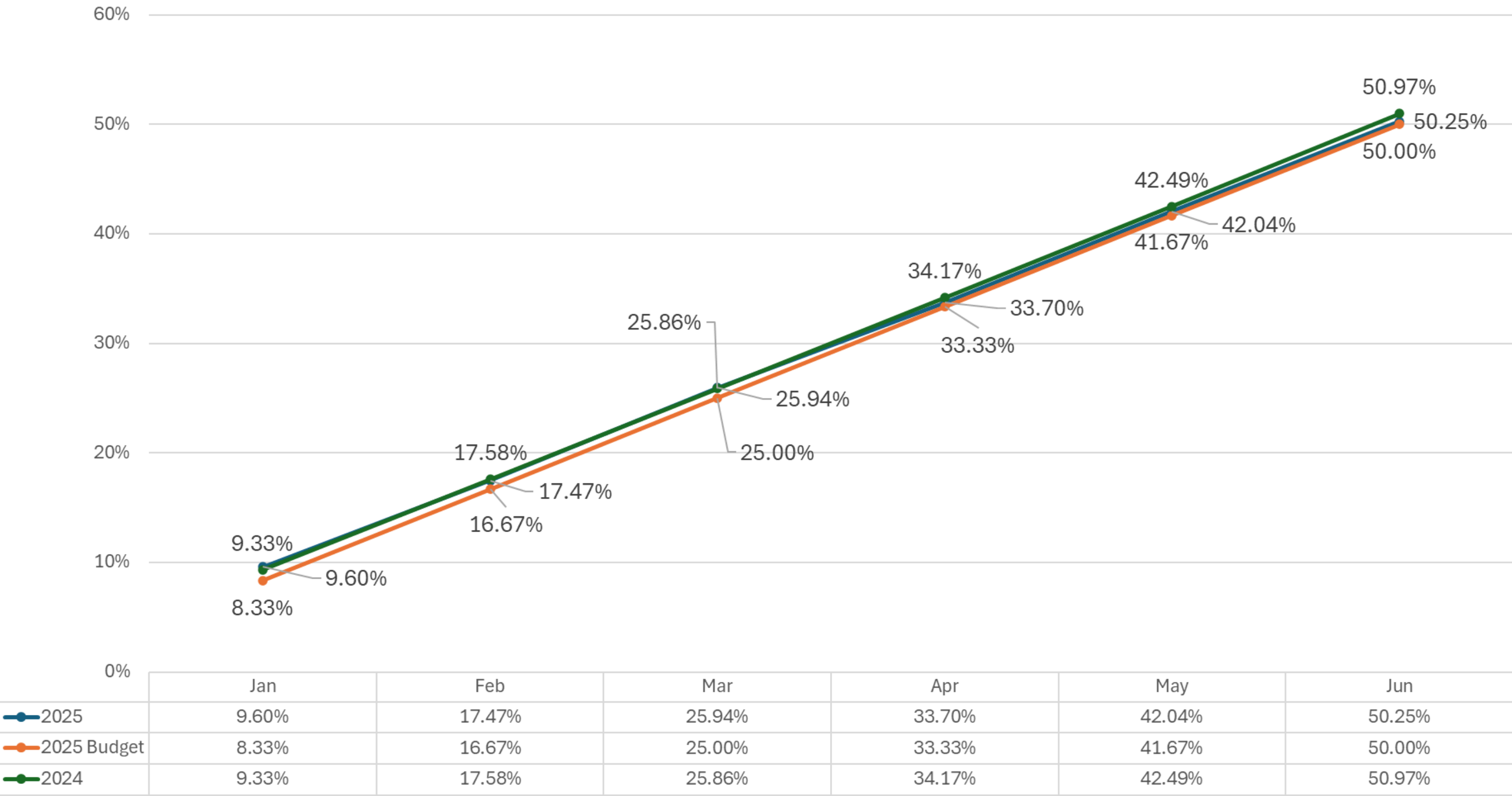


		2025 Mcf	2024 Mcf	2025 Rev	2024 Rev	Usage Chng	Rev Chng
	<u>Month</u>	<u>Mcf</u>	<u>Mcf</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Incr (Decr)</u>	<u>Incr (Decr)</u>
	January	1,512,860	1,624,072	730,892.46	755,984	-6.85%	-3.32%
	February	1,732,299	1,667,780	771,640.36	707,593	3.87%	9.05%
	March	1,224,083	784,607	640,644.13	384,296	56.01%	66.71%
	April	503,586	545,227	350,711.66	237,161	-7.64%	47.88%
	May	270,966	302,001	211,053.48	139,060	-10.28%	51.77%
	June	232,180	177,815	202,760.95	103,080	30.57%	96.70%
		5,475,974	5,101,502	2,907,703	2,327,175	7.34%	24.95%

The 2025 budget is \$4,184,000, an increase of 22.7% from the prior year actual results of \$3,410,899, based on information received from Summit Utilities. Usage increased by 7.34% and revenues increased 24.95% through June.

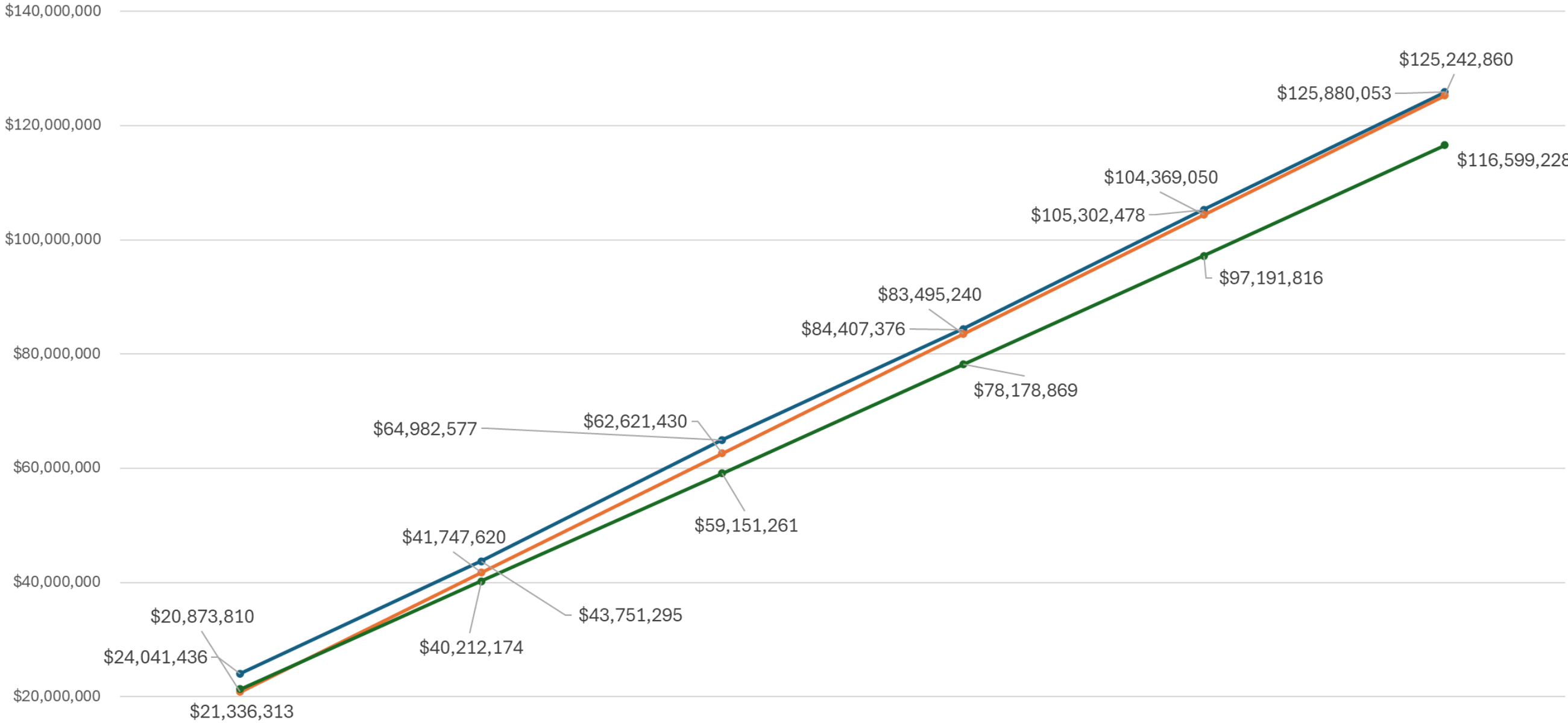
General Fund Operating Expenditures

BUDGET % EXPENDED - 2025 AND 2024



General Fund Operating Expenditures

2025 AND 2024



\$-	Jan	Feb	Mar	Apr	May	Jun
2025	\$24,041,436	\$43,751,295	\$64,982,577	\$84,407,376	\$105,302,478	\$125,880,053
2025 Budget	\$20,873,810	\$41,747,620	\$62,621,430	\$83,495,240	\$104,369,050	\$125,242,860
2024	\$21,336,313	\$40,212,174	\$59,151,261	\$78,178,869	\$97,191,816	\$116,599,228

General Fund Operating Expenditures

COMPARED TO BUDGET (1 of 2)

				Variance	
		YTD	YTD	Favorable	Prior Year
		<u>Budget</u>	<u>Expenditures</u>	<u>(Unfavorable)</u>	<u>Expenditures</u>
EXPENDITURES					
GENERAL GOVERNMENT:					
1 Executive Administration	\$	15,487,468	\$ 13,232,887	\$ 2,254,581	\$ 12,318,706
2 Board of Directors		206,386	241,225	(34,839)	208,293
3 Community Programs		118,448	7,910	110,538	76,750
4 City Attorney		1,470,642	1,571,907	(101,265)	1,245,252
5 District Court - (Criminal)		785,755	765,463	20,292	718,951
6 District Court - (Environmental)		325,344	323,153	2,191	305,820
7 District Court - (Traffic)		694,127	702,450	(8,323)	689,003
8 Finance		2,717,686	2,705,594	12,092	2,234,467
9 Human Resouces		1,529,697	1,556,009	(26,312)	1,570,255
10 Information Technology		3,881,674	4,775,434	(893,760)	4,130,761
11 Planning and Development		1,761,262	1,880,746	(119,485)	1,737,291
12 TOTAL GENERAL GOVERNMENT		28,978,488	27,762,778	1,215,710	25,235,549

General Government Expenditures are below the year-to-date (YTD) budget due to Executive Administration, specifically, employee benefits and insurance being under budget through the second quarter by \$2.3 million which is offset by encumbrances and expenditures in other departments being over the YTD budget.

General Fund Operating Expenditures

COMPARED TO BUDGET (2 of 2)

	YTD Budget	YTD Expenditures	Variance Favorable (Unfavorable)	Prior Year Expenditures
EXPENDITURES:				
13 PUBLIC WORKS	553,079	647,756	(94,677)	539,316
14 PARKS & RECREATION	5,630,411	5,770,494	(140,083)	5,411,731
15 RIVERMARKET	527,600	760,995	(233,395)	524,672
16 GOLF	906,983	945,252	(38,269)	1,102,238
17 JIM DAILEY FITNESS & AQUATICS	438,502	564,479	(125,977)	569,612
18 ZOO	3,852,182	4,055,645	(203,463)	3,994,327
19 FIRE	31,981,449	30,806,431	1,175,018	29,357,768
20 POLICE	45,410,689	45,406,432	4,257	42,001,009
21 911 OPERATIONS	2,393,579	2,944,686	(551,107)	2,545,483
22 HOUSING & NEIGHBORHOOD	4,302,272	3,966,172	336,100	3,642,681
23 DEBT SERVICE:				
24 Principal	1,309,863	1,424,832	(114,969)	1,374,583
25 Fiscal Charges on Long Term Debt	121,845	772,222	(650,377)	273,800
26 CAPITAL OUTLAY	31,663	51,879	(20,216)	26,459
SAVINGS FROM AUTHORIZED BUT 27 UNFILLED POSITIONS	(1,195,742)	0	(1,195,742)	0
28 TOTAL EXPENDITURES	\$ 125,242,860	\$ 125,880,053	\$ (637,193)	\$ 116,599,228

Overall, the General Fund is over budget by \$0.6 million due to encumbrances and an interest payment related to the 2024 Short-Term Financing Note that was not included in the 2025 Adopted Budget due to conflicting amortization schedules.

General Fund

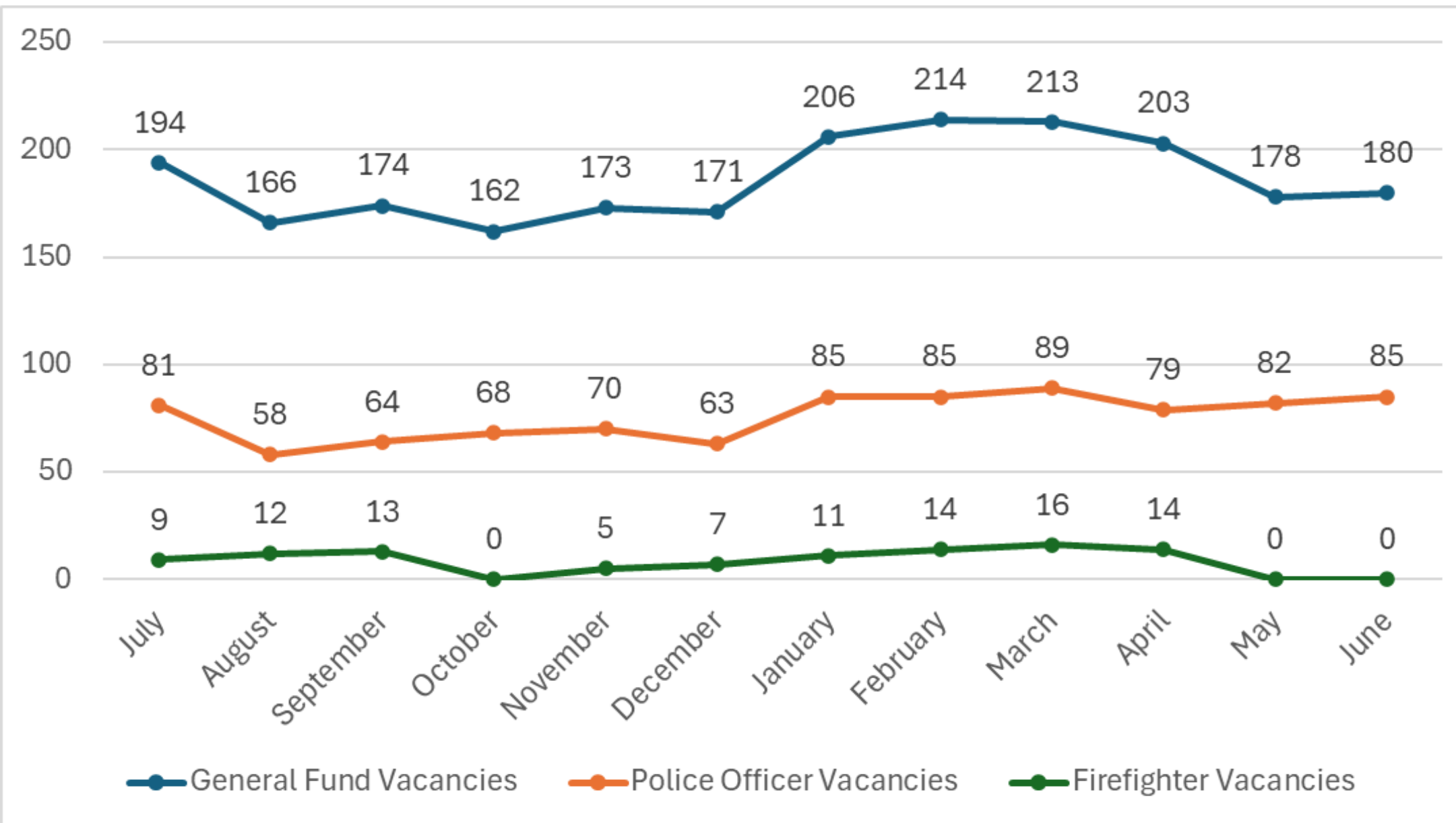
AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

- Savings from Authorized but Unfilled Positions
 - \$11,000,000 2025 adopted budget
 - \$8,608,517 YTD
 - 180 budgeted positions unfilled in the General Fund as of the end of June.
- Vacation/Sick Payouts
 - \$2,000,000 2025 adopted budget
 - \$1,188,612 paid out through the end of the 2nd quarter



General Fund

AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS





QUESTIONS?

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